



8/9 Lovat Lane
London
EC3R 8DW
Tel +44 (0)207 220 9780
Fax +44(0) 207 9266925

www.charteris.co.uk

FP CHARTERIS GLOBAL MACRO FUND

REQUEST FOR PROPOSAL RESPONSE
As at 1st March 2016

Fund Manager/ Due Diligence Questionnaire

For questions or more information please contact:

Terry Farrow

Tel: +44 (0)207 220 9780

tf@charteris.co.uk

FP Charteris Global Macro Fund

Charteris Treasury Portfolio Managers Limited Registered Office: 8/9 Lovat Lane, London, EC3R 8DW –
Registered No. 1830771 (England).

Charteris Treasury Portfolio Managers Limited is Authorised and Regulated by the Financial Services Authority

1. **BASIC INFORMATION**

1.1 **When was the Fund launched?**

Q1 of 2015 – CTPM has had full control since launch

1.2 **What is the Fund's investment process?**

The managers combine top down thematic strategy with bottom up stock selection. Technical analysis is used extensively to aid market timing. The Fund invests broadly across a range of securities targeted for value, growth potential and income, providing exposure to liquid UK, European and Global Companies and securities.

1.3 **What is the Fund's investment strategy?**

The strategy is to provide long term capital and income growth from investment in a diversified portfolio of investments including listed securities. The managers seek to identify new opportunities such as alternative energy sources and then look for the best approach for taking advantage of the investment theme. The fund can move to cash in times of market turbulence if required. There will be NO geographical restrictions in respect of chosen investments.

1.4 **Provide details of the types of units available and SEDOL codes**

Share class Ticker	SEDOL	ISIN	Bloomberg
A Accumulation	BV8VPH3	GB00BV8VPH36	FPCGMAA
A Income	BV8VPJ5	GB00BV8VPJ59	FPCGMAI

1.5 **What is the current size of the Fund?**

£2.8m (as at 31st December 2015)

1.6 **Provide details of the current charges levied on the Fund (initial and AMC) and the total expense ratio (now OCF). Do you propose to review these within the next 12 months?**

A Class	No initial charge
	1% AMC
	3.27% TER (Total Expense ratio)*

*as at 31/09/2015

Currently there are no plans to review these charges in the next 12 months. The total expense ratios quoted above are subject to change as the size of the Fund fluctuates due to market movement and net inflows / outflows.

1.7 Provide details of current yield and distribution dates.

The dividend is semi-annual and paid at the end of February and August.

1.8 What is the legal structure of your Fund? Can it invest in other Funds and to what proportion?

Fund is a UCITS ICVC – No it will not invest in other funds.

1.9 Contact details; e-mail address, direct dial telephone number of primary manager:

Terry Farrow
Tel – +44 (0)207 220 9780
tf@charteris.co.uk

2. FUND MANAGEMENT TEAM

2.1 Name the lead Fund manager. When was he appointed?

Terry Farrow – Chartered MCSI, ACIB, APFS, CFP

Terry has over 40 years experience in the investment markets having worked in important roles for both Barclays Bank and Standard Chartered Merchant Bank. He has been exposed to a great range of asset classes from US Treasuries to the derivatives futures and options market.

Terry became an IFA in 1990 and started to grow his client base. Terry acquired a licence from the Institute of Financial Planning in 2005 which is an internationally recognised qualification. Terry is qualified at Level K10 Retirement options - covering all types of pension advice. Terry is also qualified both to G60 and G70 level to cover both Pension advice and Investment Management. There are only a handful of Investment professionals in the UK that hold the G70 qualification.

In January 2012, Terry was granted membership of the Chartered Institute of Securities and Investment (MCSI) and is now level 6

2.2 Name the person who would run the Fund in his absence and comment on the individual's responsibility on an ongoing basis.

Ian Williams, Chartered FCSI (Chartered Fellow of the Chartered Securities Institute)

Ian has spent the last 35 years as a specialist in Equity and Fixed Income markets, covering sales, research, market making and proprietary trading. He was a member of the LSE (London Stock Exchange) for many years before joining Chase Manhattan Bank (now JP Morgan). He subsequently worked for Dresdner Kleinwort Benson & Guinness Mahon (now Investec) before becoming Chairman & CEO of Charteris Treasury Portfolio Managers (CTPM).

Ian is currently the Fund manager of the *Elite Charteris Premium Income Fund* and the manager of the *WAY Charteris Gold Portfolio Fund*.

2.3 Are there any plans to enhance or restructure the team within the next 12 months?

Charteris Treasury Portfolio Managers Limited Registered Office: 8/9 Lovat Lane, London, EC3R 8DW – Registered No. 1830771 (England).
Charteris Treasury Portfolio Managers Limited is Authorised and Regulated by the Financial Services Authority

No

2.4 How is the team remunerated and when do any packages fall due to re-negotiation.

No performance bonus

3. INVESTMENT PROCESS

3.1 Detail the investment process and sell disciplines employed by the team, paying particular attention to macro-economic input, quantitative screening and qualitative factors considered. For example, in respect of quant's, what measures do you pay particular attention to and why?

The investment style is to take advantage of relative valuation opportunities in equity markets judiciously adjusting the composition of the portfolio while maintaining a view on the benchmark.

First, the portfolio management team updates its view of the global economic situation by analysing a number of Fundamental, cyclical, and technical factors:

Fundamental

- Underlying Global economic, current & forecast, economic data
- Movements in other global markets
- Global Central Bank policy
- Inflation/growth expectations
- Valuations and yields in other asset classes (e.g.: equities and bonds)

Cyclical

- Seasonal patterns in the market – namely equity, bond & precious metal cycles
- Major and intermediate time cycles in the Equity market

Technical

- Primary market trend analysis and interpretation
- Analysis of 'oversold' & "overbought" conditions

After the management team has identified where it believes the most value lies in the market, it has at its disposal a set of investment management techniques that in the proper combination can help to enhance Fund performance.

3.2 To what extent is any Fundamental research undertaken proprietary? How much use do you make of broker contacts?

Both in-house proprietary research and research provided by specialist stockbrokers used to assist in informing the Fund manager's view of the market.

A select group of brokers and analysts are used and consulted on a continual basis;

3.3 How is the overall structure of the portfolio determined and who makes the decisions?

1. Analysis of the equity market using Fundamental, cyclical and technical factors.

Charteris Treasury Portfolio Managers Limited Registered Office: 8/9 Lovat Lane, London, EC3R 8DW – Registered No. 1830771 (England).

Charteris Treasury Portfolio Managers Limited is Authorised and Regulated by the Financial Services Authority

2. Stocks are selected through on an analysis of the market and how they relate to the overall investment objective of the Fund.
3. The named Fund manager, Terry Farrow

4. **RISK MANAGEMENT**

4.1 **Detail any restrictions applied at stock and sector levels.**

Cash

Treated as an asset class when appropriate

Holding sizes

No limits other than those prescribed by UCITS III rules

Number of holdings

25-50

Small capitalisation companies

All Leading Blue Chip companies

Industry exposure

Blue Chip Equities – UK Property exposure currently overweight

Country exposure

Global – there is no geographical restrictions

Unapproved securities

No

Warrants

None

Collective investment schemes

None

Uncalled commitments

None

Underwriting

None

4.2 **How many stocks will the Fund normally hold, and is this a function of risk management?**

Between 25 and 50

4.3 **Is the portfolio monitored by individuals who are not directly associated with its construction?**

Charteris Treasury Portfolio Managers Limited Registered Office: 8/9 Lovat Lane, London, EC3R 8DW –
Registered No. 1830771 (England).

Charteris Treasury Portfolio Managers Limited is Authorised and Regulated by the Financial Services Authority

Yes *Fund Partners*' (formerly known as *WAY Fund Managers*) role as ACD, compliance, oversight, apportionment, and investment Management responsibilities reside with the company. Through its investment management sub-advisory agreement with Charteris Treasury Portfolio Managers, the portfolio management team manages the investments within the constraints of the Fund's prospectus, its mandate, and UCITS III.

4.4 Provide details of how the team and the group aim to control risk within the portfolio.

Diversified exposure to global Blue Chip equity sector with limits on individual holdings and observance of sector weightings but not in a tracker format.

4.5 Detail who values the Fund? Is a third party involved in this process? Who are the administrators? Who are the Funds auditors? How frequently is the Fund audited?

Yes, a number of third parties are involved in this process:

ACD – Fund Partners (formerly known as WAY Fund Managers Ltd)
Admin – Apex Funds Ltd
Custodian – Northern Trust
Auditors – Deloitte's

5. PERFORMANCE AND OUTLOOK

5.1 Does the Fund have a specific performance objective?

The Fund manager does aim to offer a superior risk adjusted return over that of a passive holding of UK Blue Chip equities whilst providing a superior yield.

5.2 What factors have contributed most to the performance of the Fund over the past 3 months?

Stock selection and timing of option writing

5.3 How well do you think that the Fund is currently placed given your outlook for the market over the next 6 months?

The Fund is well placed to benefit from our stock picking strategy (as in the past).

This presentation is issued by Charteris Treasury Portfolio Managers (CTPM) which is authorised and regulated by the *Financial Services Authority (FCA)* No. 114952.

Registered and head office: 8/9 Lovat Lane, London, EC3R 8DW, 0207 220 9780

The Funds mentioned in this document are UK Authorised collective investment schemes for the purposes of The Financial Services and Markets Act 2000 of the United Kingdom (the "FSMA") and comply with the UCITS directive (I & III as appropriate). This presentation is only intended for intermediary customers as defined by the rules of the FCA and is for information purposes only. It does not constitute an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not lawful or to anyone to whom it is unlawful to make such offer or solicitation. Unless indicated the Fund information displayed only provides summary information. Investment should be on the basis of the relevant booklet together with the Prospectus and Simplified Prospectus which are available from the Manager.

Past performance is not a guide to future performance and investors may not get back the full amount invested.

Investors should note that management fees will be charged to the income of the Fund. Thus, on redemption of holdings, investors may not receive back the full amount invested.

Professional clients should be aware that this document is intended for their use only and this document is not to be shown or given to any retail investors.

Charteris Treasury Portfolio Managers Limited Registered Office: 8/9 Lovat Lane, London, EC3R 8DW – Registered No. 1830771 (England).

Charteris Treasury Portfolio Managers Limited is Authorised and Regulated by the Financial Services Authority